

Doing Business with the Office of Naval Research

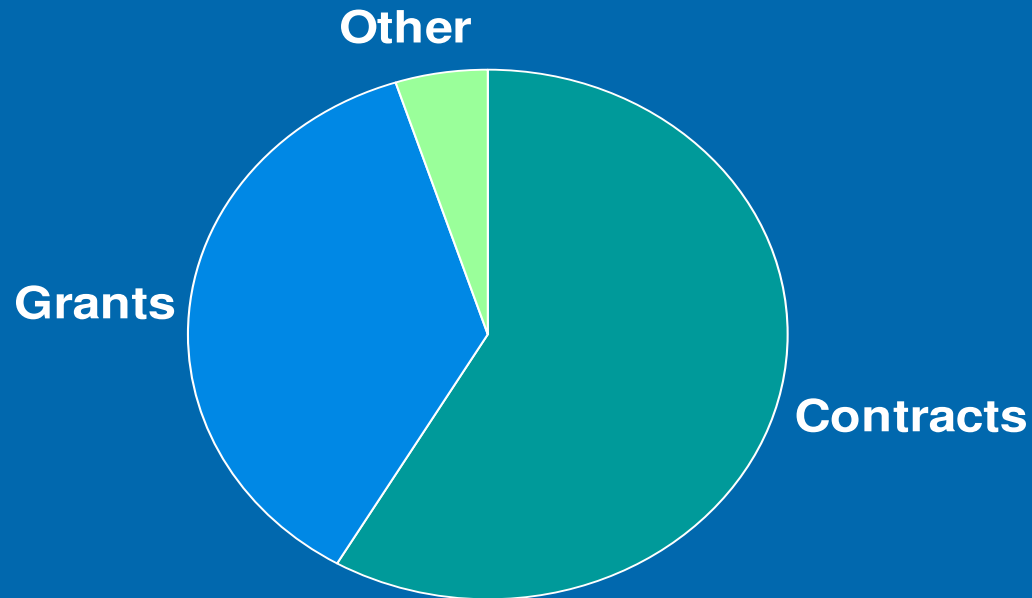


Naval – Industry R&D Partnering Conference – 2004
Pre-Conference Workshop
03 August 2004

Dennis E. Padilla – ONR
Director of Contracts and Grants



ONR Business Summary

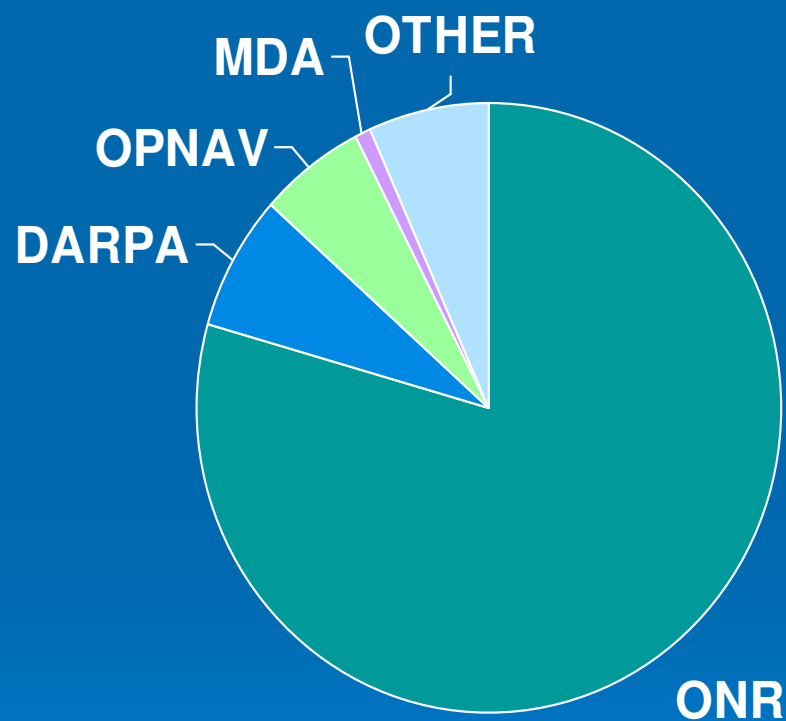


	<u>Dollars</u>	<u>Actions</u>
§ Contracts	\$753 Million	3,900
§ Grants	\$477 Million	4,900
§ Other	<u>\$ 63 Million</u>	<u>100</u>
Total	\$1,293 Million	8,900



Funding Sources/Partners

\$ ONR	\$1,027 Million
\$ DARPA	\$ 94 Million
\$ OPNAV	\$ 73 Million
\$ MDA	\$ 11 Million
\$ OTHER	\$ 87 Million





ONR Broad Agency Announcements

Where:

FEDBIZOPPS www.fedbizopps.gov

ONR Webpage www.onr.navy.mil/02/baa/

Types:

- Continuous/Open
- Specific Subject/Due Date
- Mix of Both



ONR Broad Agency Announcements

Features:

White Papers

Industry Days/Pre-Proposal Conferences

Instrument Type Options

- Contract
- Grant
- Other Transaction
- Prototype Agreement



Award Process

- Technical Review
 - Peer or Scientific
- Business Review
 - Cost/Price Analysis
 - Certifications/Approvals
 - Contract/Grant Document Prep
 - Legal Review
 - Issue Awards